## Brief Financial Report for the Third Quarter Ending March 2022 [Based on Japanese Accounting Standards] (Consolidated)

Listed Company: PIOLAX Inc.

Code No.: 5988 (URL https://www.piolax.co.jp) Representative: President Yukihiko Shimazu

Contact person in charge: General Manager, Management & Planning Department Toru Nagashima (Tel. 045-731-1211)

Estimated submission date of quarterly report: February 10, 2022

Date scheduled to start dividend payment: -

Preparation of supplementary materials for quarterly financial results: No

Information meeting for quarterly financial results to be held: No

(Amounts are rounded to the nearest million yen.)

#### 1. Consolidated performance for the third quarter ending March 31, 2022 (April 1, 2021 to December 31, 2021)

#### (1) Consolidated business results (Total sum)

(Percentage changes from the same period of the previous year.)

	Net sales		Operating income		Ordinary income		Net income attributable to owners of PIOLAX Inc.	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
FY3/22 3Q	41,544	18.6	4,097	132.3	4,827	49.1	3,633	56.0
FY3/21 3Q	35,018	-26.3	1,764	-67.4	3,238	-47.1	2,329	-51.5

Note: Comprehensive income FY3/22 3Q 5,565 million yen (567.1%), FY 3/21 3Q 834 million yen (-76.2%)

	Quarter net income per share	Quarter net income per share-diluted
	Yen	Yen
FY3/22 3Q	104.23	-
FY3/21 3Q	66.72	-

#### (2) Consolidate financial position

	Total assets	Net assets	Equity capital ratio
	Millions of yen	Millions of yen	%
FY3/22 3Q	107,604	97,150	89.0
FY3/21	106,051	93,746	87.1

(Reference) Equity capital: FY3/22 3Q 95,729 million yen, FY 3/21 92,410 million yen

#### 2. Cash dividends

			Annual dividends		
	End of first quarter	End of second quarter	End of third quarter	Term end	Full year
	Yen	Yen	Yen	Yen	Yen
FY3/21	-	10.00	-	25.00	35.00
FY3/22	-	22.50			
FY3/22 (Forecast)			-	22.50	45.00

Note: Changes in the latest forecasts released: No

#### 3. Forecast consolidated performance for the year ending March 31, 2022 (April 1, 2021 to March 31, 2022)

(Percentage changes from the same period of the previous year)

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	Net sales		Operating income		Ordinary income		Net income attributable to owners of PIOLAX Inc.		Net income per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Annual	55,000	9.7	4,700	17.0	5,600	2.8	3,800	-4.1	109.00

Note: Changes in the latest forecasts released: Yes

### 2. [Quarterly consolidated financial statement]

## (1) Quarterly consolidated balance sheet

(Millions of Yen)

	Previous consolidated FY (March 31, 2021)	Current Third quarter (December 31, 2021)
Assets		
Current assets		
Cash and cash equivalents	32,964	34,720
Notes and accounts receivable-trade	12,788	11,743
Electronically recorded monetary claims-operating	1,875	1,691
Marketable securities	5,599	2,322
Goods and Finished products	4,191	5,501
Material in progress	1,744	2,129
Raw materials and inventory goods	1,827	2,682
Income taxes receivable	-	313
Other	1,640	2,107
Allowance for bad loans	-33	-35
Total current assets	62,600	63,177
Fixed assets Tangible fixed assets		
Buildings and structures (net)	7,809	7,574
Machinery equipment and vehicles (net)	6,372	6,255
Tools, furniture and fixture (net)	2,115	2.045
Land	5,583	5,585
Lease asset (net)	228	290
Construction in progress	1,210	1,357
Total tangible fixed assets	23,321	23,108
Intangible fixed assets		
Other	1,623	1,598
Total intangible fixed assets	1,623	1,598
Investments and other assets	1,020	1,000
Investment account securities	17,297	18,431
Other	1,208	1,287
Allowance for bad loans	0	-0
Total investments and other assets	18,506	19,719
Total fixed assets	43,450	44,426
Total assets	106,051	107,604

	Previous consolidated FY (March 31, 2021)	Current third quarter (December 31, 2021)
Liabilities		
Current liabilities		
Accounts payable-trade	3,013	2,576
Accrued income taxes	688	339
Allowance reserve	884	460
Short-term loans payable	1,500	-
Other	3,778	4,562
Total current liabilities	9,864	7,938
Long-term liabilities		
Allowance reserve	66	86
Net defined benefit liability	253	266
Asset removal liabilities	56	56
Other	2,064	2,105
Total long-term liabilities	2,441	2,515
Total liabilities	12,305	10,454
Total equity		
Equity		
Common stock	2,960	2,960
Capital surplus	2,888	2,572
Retained earnings	92,031	92,630
Treasury stock	-4,986	-3,797
Total shareholders' equity	92,894	94,367
Accumulated other comprehensive income		
Unrealized gain on available-for-sale securities	1,081	941
Deferred gains or losses on hedges	-1	-4
Foreign currency translation adjustments	-1,358	593
Remeasurements of defined benefit plans	-204	-168
Total accumulated other comprehensive income	-483	1,361
Non-controlling interests	1,335	1,421
Total equity	93,746	97,150
Total liabilities and equity	106,051	107,604

# (2) Consolidated Statements of Income [FY2022 Third quarter]

(Millions of Yen)

	Previous Third quarter (April 1, 2020 to December 31, 2020)	Current Third quarter (April 1, 2021 to December 31, 2021)
Net sales,	35,018	41,544
Cost of sales	26,854	30,110
Gross profit	8,164	11,434
Selling, general and administrative expenses	6,400	7,336
Operating income	1,764	4,097
Non-operating income		
Interest income	110	87
Dividend income	29	33
Equity method investment gain	559	571
Foreign exchange gains	245	-
Employment adjustment subsidy	240	-
Other	427	115
Total non-operating income	1,611	807
Non-operating expenses		
Interest expense	8	6
Foreign exchange loss	-	40
Loss on disposal of property and equipment	25	19
Cost of lease revenue	3	3
Building demolition expense	56	-
Loss on fire	28	-
Other	16	6
Total non-operating expenses	137	77
Ordinary income	3,238	4,827
Extraordinary loss		
Impairment loss	-	182
Total extraordinary loss	-	182
Quarterly net income before taxes and other adjustments	3,238	4,645
Corporate taxes	877	955
Net income before non-controlling interests	2,360	3,689
Net income attributable to non-controlling interests	31	56
Net income attributable to owners of PIOLAX Inc.	2,329	3,633