Brief Financial Report for the First Quarter Ending March 2025 [Based on Japanese Accounting Standards] (Consolidated)

Listed Company: PIOLAX Inc.

Code No.: 5988 (URL https://www.piolax.co.jp) Representative: President Satoshi Yamada

Contact person in charge: General Manager, Management & Planning Department Toshihiro Fukuda (Tel. 045-577-3880)

Date scheduled to start dividend payment: -

Preparation of supplementary materials for financial results: No

Information meeting for financial results to be held: No

(Amounts are rounded to the nearest million yen)

1. Consolidated performance for the first quarter ending March 31, 2025 (April 1, 2024 to June 30, 2024)

(1) Consolidated business results (Total sum)

(Percentage changes from the same period the previous year)

| | Net sales | et sales Operating income | | ome | Ordinary income | | Net income attributable to owners of PIOLAX Inc. | |
|-----------|-----------------|---------------------------|-----------------|-------|-----------------|-------|--|-------|
| | Millions of yen | % | Millions of yen | % | Millions of yen | % | Millions of yen | % |
| FY3/25 1Q | 15,734 | 4.2 | 649 | -27.9 | 897 | -17.7 | 721 | -27.8 |
| FY3/24 1Q | 15,100 | 8.5 | 901 | -27.1 | 1,089 | -23.5 | 999 | -6.0 |

Note: Comprehensive income FY3/25 1Q 3,072 million yen (57.2%), FY 3/24 1Q 1,954 million yen (-49.4%)

| | Quarter net income per share | Quarter net income per share-diluted |
|-----------|------------------------------|---|
| | Yen | Yen |
| FY3/25 1Q | 21.18 | - |
| FY3/24 1Q | 29.35 | - |

(2) Consolidate financial position

| | Total assets | Net assets | Equity capital ratio | |
|-----------|-----------------|-----------------|----------------------|--|
| | Millions of yen | Millions of yen | % | |
| FY3/25 1Q | 122,330 | 108,998 | 87.7 | |
| FY3/24 | 121,416 | 107,944 | 87.5 | |

(Reference) Equity capital: FY3/25 1Q 107,288 million yen, FY 3/24 106,297 million yen

2. Cash dividends

| | Annual dividends | | | | |
|-------------------|----------------------|-----------------------|----------------------|----------|-----------|
| | End of first quarter | End of second quarter | End of third quarter | Term end | Full year |
| | Yen | Yen | Yen | Yen | Yen |
| FY3/24 | - | 69.00 | - | 59.00 | 128.00 |
| FY3/25 | - | | | | |
| FY3/25 (Forecast) | | 39.00 | • | 53.00 | 92.00 |

Note: 1. Changes in the latest forecasts released: No $\,$

2. The end of second quarter dividend for the fiscal year ending March 31, 2024 includes a 90th anniversary commemorative dividend of 10.00 yen.

3. Forecast consolidated performance for the year ending March 31, 2025 (April 1, 2024 to March 31, 2025)

(Percentage changes from previous period, and changes from the previous first half term for the same term)

| (i crocinage changes from previous period, and changes from the previous first half term for the same term) | | | | | | | | ne same term) | |
|---|-----------------|-----------|-----------------|------------------|-----------------|-----------------|-----------------|--|-------|
| | Net sales | Net sales | | Operating income | | Ordinary income | | Net income attributable to owners of PIOLAX Inc. | |
| | Millions of yen | % | Millions of yen | % | Millions of yen | % | Millions of yen | % | Yen |
| First half (total sum) | 32,000 | 3.3 | 1,300 | -30.9 | 1,800 | -23.5 | 1,300 | -34.4 | 38.19 |
| Annual | 66,000 | 2.2 | 3,600 | -24.3 | 4,700 | -16.8 | 3,100 | -22.8 | 91.06 |

Note: Changes in the latest forecasts released: No

2. Quarterly consolidated financial statement

(1) Quarterly consolidated balance sheet

(Millions of Yen)

| | Previous consolidated FY (March 31, 2024) | Current first quarter (June 30, 2024) | |
|---|--|--|--|
| Assets | | | |
| Current assets | | | |
| Cash and cash equivalents | 35,652 | 36,383 | |
| Notes and accounts receivable-trade | 13,442 | 12,790 | |
| Electronically recorded monetary claims-operating | 2,213 | 2,114 | |
| Marketable securities | 1,620 | 1,329 | |
| Goods and Finished products | 5,980 | 6,467 | |
| Material in progress | 2,238 | 2,374 | |
| Raw materials and inventory goods | 3,148 | 3,116 | |
| Income taxes receivable | 34 | 158 | |
| Other | 2,769 | 2,547 | |
| Allowance for bad loans | -38 | -37 | |
| Total current assets | 67,062 | 67,244 | |
| Fixed assets | | | |
| Tangible fixed assets | | | |
| Buildings and structures (net) | 12,144 | 12,237 | |
| Machinery equipment and vehicles (net) | 7,868 | 8,168 | |
| Tools, furniture and fixture (net) | 2,514 | 2,575 | |
| Land | 5,885 | 5,904 | |
| Lease asset (net) | 448 | 444 | |
| Construction in progress | 1,304 | 1,442 | |
| Total tangible fixed assets | 30,165 | 30,772 | |
| Intangible fixed assets | | | |
| Other | 1,565 | 1,526 | |
| Total intangible fixed assets | 1,565 | 1,526 | |
| Investments and other assets | | , | |
| Investment account securities | 21,311 | 21,418 | |
| Other | 1,315 | 1,372 | |
| Allowance for bad loans | -4 | -4 | |
| Total investments and other assets | 22,623 | 22,787 | |
| Total fixed assets | 54,353 | 55,086 | |
| Total assets | 121,416 | 122,330 | |

| | Previous consolidated FY (March 31, 2024) | Current first quarter (June 30, 2024) |
|--|--|--|
| Liabilities | | |
| Current liabilities | | |
| Accounts payable-trade | 3,151 | 3,005 |
| Accrued income taxes | 689 | 248 |
| Allowance reserve | 938 | 481 |
| Asset removal liabilities | 12 | - |
| Other | 4,650 | 6,631 |
| Total current liabilities | 9,442 | 10,366 |
| Long-term liabilities | | |
| Provision for share-based remuneration for directors | 159 | 177 |
| Provision for share-based remuneration | 17 | 28 |
| Net defined benefit liability | 323 | 346 |
| Asset removal liabilities | 100 | 101 |
| Other | 3,428 | 2,313 |
| Total long-term liabilities | 4,029 | 2,966 |
| Total liabilities | 13,472 | 13,332 |
| Total equity | | |
| Equity | | |
| Common stock | 2,960 | 2,960 |
| Capital surplus | 2,634 | 2,572 |
| Retained earnings | 94,068 | 91,318 |
| Treasury stock | -4,732 | -3,218 |
| Total shareholders' equity | 94,932 | 93,634 |
| Accumulated other comprehensive income | | |
| Unrealized gain on available-for-sale securities | 1,791 | 1,691 |
| Deferred gains or losses on hedges | -0 | -3 |
| Foreign currency translation adjustments | 9,469 | 11,859 |
| Remeasurements of defined benefit plans | 104 | 106 |
| Total accumulated other comprehensive income | 11,365 | 13,654 |
| Minority interests in consolidated subsidiaries | 1,646 | 1,709 |
| Total equity | 107,944 | 108,998 |
| Total liabilities and equity | 121,416 | 122,330 |

(2) Quarterly Consolidated Statements of (Comprehensive) Income (Quarterly Consolidated Statements of Income) [FY2025 first quarter]

(Millions of Yen)

| | Previous first quarter (April 1, 2023 to June 30, 2023) | Current first quarter (April 1, 2024 to June 30, 2024) |
|---|--|---|
| Net sales | 15,100 | 15,734 |
| Cost of sales | 11,433 | 12,008 |
| Gross profit | 3,666 | 3,725 |
| Selling, general and administrative expenses | 2,765 | 3,075 |
| Operating income | 901 | 649 |
| Non-operating income | | |
| Interest income | 99 | 159 |
| Dividend income | 37 | 47 |
| Equity method investment gain | 166 | 134 |
| Other | 90 | 66 |
| Total non-operating income | 394 | 408 |
| Non-operating expenses | | |
| Interest expense | 2 | 5 |
| Loss on disposal of property and equipment | 1 | 0 |
| Loss on valuation of derivatives | 11 | 2 |
| Cost of lease revenue | 1 | 1 |
| Foreign exchange loss | 71 | 50 |
| Building demolition expense | 115 | 72 |
| Other | 2 | 28 |
| Total non-operating expenses | 206 | 161 |
| Ordinary income | 1,089 | 897 |
| Quarterly net income before taxes and other adjustments | 1,089 | 897 |
| Corporate taxes | 76 | 162 |
| Net income before non-controlling interests | 1,013 | 734 |
| Net income attributable to non-controlling interests | 14 | 13 |
| Net income attributable to owners of PIOLAX Inc. | 999 | 721 |