

## Brief Financial Report for the Third Quarter Ending March 2025 [Based on Japanese Accounting Standards] (Consolidated)

Listed Company: PIOLAX Inc.

Code No.: 5988 (URL <https://www.piolax.co.jp>)

Representative: President Satoshi Yamada

Contact person in charge: General Manager, Management & Planning Department Toshihiro Fukuda (Tel. 045-577-3880)

Date scheduled to start dividend payment: -

Preparation of supplementary materials for financial results: None

Information meeting for financial results to be held: None

(Amounts are rounded to the nearest million yen.)

### 1. Consolidated performance for the third quarter ending March 31, 2025 (April 1, 2024 to December 31, 2024)

#### (1) Consolidated business results (Total sum)

(Percentage changes from the same period of the previous year.)

	Net sales		Operating income		Ordinary income		Net income attributable to owners of PIOLAX Inc.	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
FY3/25 3Q	47,953	-0.5	2,191	-40.4	2,962	-39.0	1,872	-52.0
FY3/24 3Q	48,172	10.4	3,674	14.8	4,856	23.3	3,903	36.1

Note: Comprehensive income FY3/25 3Q 2,939 million yen (-65.7%), FY 3/24 3Q 8,581 million yen (-9.3%)

	Quarter net income per share	Quarter net income per share-diluted
	Yen	Yen
FY3/25 3Q	55.14	-
FY3/24 3Q	114.67	-

#### (2) Consolidate financial position

	Total assets	Net assets	Equity capital ratio
	Millions of yen	Millions of yen	%
FY3/25 3Q	118,906	105,773	87.8
FY3/24	121,416	107,944	87.5

(Reference) Equity capital: FY3/25 3Q 104,394 million yen, FY 3/24 106,297 million yen

### 2. Cash dividends

	Annual dividends				
	End of first quarter	End of second quarter	End of third quarter	Term end	Full year
	Yen	Yen	Yen	Yen	Yen
FY3/24	-	69.00	-	59.00	128.00
FY3/25	-	39.00	-	-	-
FY3/25 (Forecast)	-	-	-	53.00	92.00

Note: 1. Changes in the latest forecasts released: None

2. The end of second quarter dividend for the fiscal year ending March 31, 2024 includes a 90th anniversary commemorative dividend of 10.00 yen.

### 3. Forecast consolidated performance for the year ending March 31, 2025 (April 1, 2024 to March 31, 2025)

(Percentage changes from the same period of the previous year)

	Net sales		Operating income		Ordinary income		Net income attributable to owners of PIOLAX Inc.		Net income per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Annual	63,500	-1.6	2,400	-49.5	3,400	-39.8	2,200	-45.2	64.59

Note: Changes in the latest forecasts released: None

## 2. [Quarterly consolidated financial statement]

## (1) Quarterly consolidated balance sheet

(Millions of Yen)

	Previous consolidated FY (March 31, 2024)	Current Third quarter (December 31, 2024)
<b>Assets</b>		
<b>Current assets</b>		
Cash and cash equivalents	35,652	33,518
Notes and accounts receivable-trade	13,442	12,403
Electronically recorded monetary claims-operating	2,213	2,189
Marketable securities	1,620	807
Goods and Finished products	5,980	5,768
Material in progress	2,238	2,338
Raw materials and inventory goods	3,148	3,075
Income taxes receivable	34	510
Other	2,769	2,943
Allowance for bad loans	-38	-38
<b>Total current assets</b>	<b>67,062</b>	<b>63,516</b>
<b>Fixed assets</b>		
<b>Tangible fixed assets</b>		
Buildings and structures (net)	12,144	11,878
Machinery equipment and vehicles (net)	7,868	7,914
Tools, furniture and fixture (net)	2,514	2,417
Land	5,885	5,902
Lease asset (net)	448	465
Construction in progress	1,304	2,461
<b>Total tangible fixed assets</b>	<b>30,165</b>	<b>31,039</b>
<b>Intangible fixed assets</b>		
Other	1,565	1,486
<b>Total intangible fixed assets</b>	<b>1,565</b>	<b>1,486</b>
<b>Investments and other assets</b>		
Investment account securities	21,311	21,516
Other	1,315	1,351
Allowance for bad loans	-4	-4
<b>Total investments and other assets</b>	<b>22,623</b>	<b>22,863</b>
<b>Total fixed assets</b>	<b>54,353</b>	<b>55,390</b>
<b>Total assets</b>	<b>121,416</b>	<b>118,906</b>

	Previous consolidated FY (March 31, 2024)	Current third quarter (December 31, 2024)
<b>Liabilities</b>		
<b>Current liabilities</b>		
Accounts payable-trade	3,151	2,998
Accrued income taxes	689	233
Allowance reserve	938	471
Asset removal liabilities	12	-
Other	4,650	6,393
<b>Total current liabilities</b>	<b>9,442</b>	<b>10,097</b>
<b>Long-term liabilities</b>		
Provision for share-based remuneration for directors	159	119
Provision for share-based remuneration	17	32
Net defined benefit liability	323	421
Asset removal liabilities	100	101
Other	3,428	2,361
<b>Total long-term liabilities</b>	<b>4,029</b>	<b>3,035</b>
<b>Total liabilities</b>	<b>13,472</b>	<b>13,133</b>
<b>Total equity</b>		
<b>Equity</b>		
Common stock	2,960	2,960
Capital surplus	2,634	2,572
Retained earnings	94,068	91,135
Treasury stock	-4,732	-4,667
<b>Total shareholders' equity</b>	<b>94,932</b>	<b>92,001</b>
<b>Accumulated other comprehensive income</b>		
Unrealized gain on available-for-sale securities	1,791	1,507
Deferred gains or losses on hedges	-0	-4
Foreign currency translation adjustments	9,469	10,777
Remeasurements of defined benefit plans	104	111
<b>Total accumulated other comprehensive income</b>	<b>11,365</b>	<b>12,392</b>
Non-controlling interests	1,646	1,378
<b>Total equity</b>	<b>107,944</b>	<b>105,773</b>
<b>Total liabilities and equity</b>	<b>121,416</b>	<b>118,906</b>

(2) Consolidated Statements of Income and Consolidated Statements of Comprehensive Income  
 [Consolidated Statements of Income]  
 [FY2025 Third quarter]

(Millions of Yen)

	Previous Third quarter (April 1, 2023 to December 31, 2023)	Current Third quarter (April 1, 2024 to December 31, 2024)
Net sales	48,172	47,953
Cost of sales	36,042	36,853
Gross profit	12,130	11,100
Selling, general and administrative expenses	8,455	8,908
Operating income	3,674	2,191
Non-operating income		
Interest income	399	523
Dividend income	82	84
Equity method investment gain	688	317
Other	440	200
Total non-operating income	1,610	1,125
Non-operating expenses		
Interest expense	8	8
Foreign exchange loss	256	66
Loss on disposal of property and equipment	18	13
Loss on valuation of derivatives	-	17
Cost of lease revenue	6	5
Building demolition expense	115	72
Commission fee	-	100
Other	24	70
Total non-operating expenses	429	353
Ordinary income	4,856	2,962
Extraordinary loss		
Impairment loss	23	-
Total extraordinary loss	23	-
Quarterly net income before taxes and other adjustments	4,832	2,962
Corporate taxes	885	1,051
Net income before non-controlling interests	3,946	1,911
Net income attributable to non-controlling interests	43	38
Net income attributable to owners of PIOLAX Inc.	3,903	1,872

[Consolidated Statements of Comprehensive Income]  
 [FY2025 Third quarter]

(Millions of Yen)

	Previous Third quarter (April 1, 2023 to December 31, 2023)	Current Third quarter (April 1, 2024 to December 31, 2024)
Net income before non-controlling interests	3,946	1,911
Other comprehensive income		
Valuation difference on available-for-sale securities	63	-61
Deferred gains or losses on hedges	-0	-4
Foreign currency translation adjustment	4,167	1,177
Share of other comprehensive income of associates accounted for using equity method	405	-83
Total other comprehensive income	4,634	1,028
Comprehensive income	8,581	2,939
(Comprehensive income attributable to)		
Comprehensive income attributable to owners of PIOLAX Inc.	8,449	2,900
Comprehensive income attributable to non-controlling interests	131	39